

# BA 290 : BUSINESS SEMINAR

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## Transcript title

Business Seminar

## Required materials

No required materials.

## Credits

3

## Grading mode

Standard letter grades

## Total contact hours

30

## Lecture hours

30

## Prerequisites

BA 113; BA 169Z; BA 206 and BA 223.

## Course Description

Offers a capstone learning experience for all specializations in the Associate of Applied Science degree in Business. Emphasizes opportunities for students to demonstrate all they have learned in the areas of accounting, management, finance, marketing and operations, communication, and technology skills. Provides a hands-on learning experience where students will develop a sample of work for the portfolio which can be used for seeking employment or advancement.

## Course learning outcomes

1. Demonstrate a working knowledge of all aspects of business, including management, marketing, human relations, accounting, and financial management.
2. Adapt the knowledge gained from the business curriculum to a thorough company analysis.
3. Demonstrate the ability to work cohesively as a team member in a realistic managerial atmosphere.
4. Demonstrate an understanding of typical business reports and financial data.
5. Transfer the knowledge gained from reports and financial data to a sound decision-making process.
6. Compile and deliver a presentation using PowerPoint or other state-of-the-art programs.
7. Illustrate comprehension of strategic and tactical planning and how they are used in typical business decision making processes.
8. Show the ability to fully comprehend how businesses operate in competitive marketplaces and the global environment.

## Content outline

1. Research Company
2. Career Countdown
3. Industry and Competitive Analysis
4. Marketing Plan – The Four P's
5. Financial Analysis
6. SWOT Analysis