# AUTOMOTIVE MANAGEMENT - ASSOCIATE OF APPLIED SCIENCE (AAS)

### Description

The Automotive Management Associate of Applied Science prepares students to be an automotive technician and manager. Coursework includes technical skills in computer applications, electrical, electronic, mechanical, hydraulic, and network systems. Communication skills are also highly emphasized.

# **Program Learning Outcomes**

Upon successful completion of the degree, students will be able to:

- 1. Communication: Demonstrate oral and written strategies for directing automotive employees to perform duties correctly and to communicate with managerial staff members clearly.
- Diagnose and Analyze Specialized Areas: Demonstrate how to use defined procedures to accurately assess problem solving in vehicle application issues, in personnel behaviors, and in addressing clients concerns in a manner that is most likely to lead to a successful outcome.
- 3. Professional: Model professional practices of the automotive industry and the needs of a service environment by demonstrating team attitude, displaying management behavior in regard to tasks, by behavior specific to management tasks related to the concern, and by keeping an orderly, task-based mindset of learned processes document.
- 4. Certification: Substantiate knowledge of up-to-date automotive and service industry practices by successfully completing Automotive Service Excellence and understanding of sophisticated drivability and emissions-related issues by obtaining Advanced Engine Performance Specialist Certification.

# **Entrance Requirements**

#### **Academic Entrance Requirements**

Required:

- Students must complete the following five courses before enrolling in other AUT courses: AUT 101 Basic Electricity for Automotive, AUT 106 Automotive Program Orientation, AUT 107 Mechanical Systems I, AUT 110 Small Gas Engines, and AUT 115 College Success for Automotive Technology
- Students must complete driving history verifications with COCC Campus Services Department during Automotive Program Orientation AUT 106.
- Students must currently possess and maintain a valid Class C driver's license while enrolled in Automotive Programs except (AUT 101, AUT 107, AUT 110, AUT 115, and MFG 103 may be taken without a driver's license or driving history check)

Recommended:

• High school diploma or GED

# Additional Costs (Beyond Standard Tuition/Fees and Textbooks)

#### **Material Costs**

- Automotive Service Excellence certification: up to \$450 total for all eight areas of testing
- Tools: \$1,500 to \$2,500
- Materials (coveralls, safety glasses, work jacket, safety shoes, tshirts): \$200

#### **Enrollment Fees**

- All AUT courses AUT 260 Diesel Performance II and higher. \$200 course fee
- All AUT courses lower than AUT 260 Diesel Performance II: \$15 course fee

### **Course Requirements**

Course	Title	Credits
Core Courses		
AUT 101	Basic Electricity for Automotive	2
AUT 102	Automotive Electric I	4
AUT 103	Automotive Electric II	2
AUT 104	Automotive Electric III	2
AUT 105	Diesel Performance I	2
AUT 106	Automotive Program Orientation	1
AUT 107	Mechanical Systems I	3
AUT 110	Small Gas Engines	3
AUT 111	Computerized Engine Controls	5
AUT 112	Basic Engine Performance I	1
AUT 113	Basic Engine Performance II	1
AUT 115	College Success for Automotive Technology	2
AUT 201	Automotive Engines	4
AUT 202	Manual Drive Trains I	3
AUT 203	Manual Drive Trains II	3
AUT 204	Steering and Suspension	3
AUT 205	Engine Performance I	2
AUT 206	Engine Performance II	2
AUT 208	Automotive Brakes	3
AUT 251	Automatic Transmissions - Rebuild	3
AUT 253	Automotive Air Conditioning	3
AUT 256	Automatic Transmissions Theory	2
AUT 280A	Co-op Work Experience Automotive: A <sup>1</sup>	4
BA 101Z	Introduction to Business	4
BA 111	Applied Accounting I	3
BA 206	Management Fundamentals I	4
BA 223	Marketing Principles I	4
BA 250	Entrepreneurship	4
BA 280	Co-op Work Experience Business	3

Total Credits	10	00-105
MTH 102	Applied Technical Mathematics	4
HHP 252A	Fitness/First Aid	3
CIS 120	Computer Concepts (or Computer Competency Test)	0-4
or WR 121Z	Composition I	
BA 214	Business Communications	3-4
BA 178	Customer Service	3
Other Courses		
MFG 103	Welding Technology I	4
MFG 100	Manufacturing Technology Orientation	1

<sup>1</sup> Automotive CWE may be taken after 24 credits of automotive courses in addition to the basic skills courses, including summer. Students may not enroll in CWE without first being cleared by an instructor. Exceptions are based on individual student goals.

### **Advising Notes**

Full-time students are advised to avoid working more than 15 hours per week due to a heavy course load. It is recommended that the Automotive Service Excellence certification test be taken as the student completes the program.

### **Performance Standards**

- · Academic Requirements:
  - Students must have a 2.0 cumulative GPA to earn a COCC certificate or degree.
  - All courses in the program must be completed with a grade of C or higher.

### **Sample Plan**

First Year		
Fall		Credits
AUT 101	Basic Electricity for Automotive	2
AUT 106	Automotive Program Orientation	1
AUT 107	Mechanical Systems I	3
AUT 110	Small Gas Engines	3
AUT 115	College Success for Automotive Technology	2
MTH 102	Applied Technical Mathematics	4
	Credits	15
Winter		
AUT 102	Automotive Electric I	4
AUT 103	Automotive Electric II	2
AUT 202	Manual Drive Trains I	3
AUT 205	Engine Performance I	2
BA 214	<b>Business Communications</b>	3-4
or WR 121Z	or Composition I	
	Credits	14-15
Spring		
AUT 104	Automotive Electric III	2
AUT 111	Computerized Engine Controls	5

	Total Credits	100-105
	Credits	3
BA 280	Co-op Work Experience Business	3
Summer		
	Credits	13
HHP 252A	Fitness/First Aid	3
BA 250	Entrepreneurship	4
BA 178	Customer Service	3
AUT 204	Steering and Suspension	3
Spring	Credits	16
BA 223	Marketing Principles I	4
BA 206	Management Fundamentals I	4
AUT 256	Automatic Transmissions Theory	2
AUT 251	Automatic Transmissions - Rebuild	3
AUT 203	Manual Drive Trains II	3
Winter	Credits	17
MFG 103	Welding Technology I	4
MFG 100	Manufacturing Technology Orientation	1
BA 111	Applied Accounting I	3
AUT 208	Automotive Brakes	3
AUT 201	Automotive Engines	4
AUT 105	Diesel Performance I	2
Second Year Fall		
	Credits	4-8
CIS 120	Computer Concepts (or Computer Competency Test)	0-4
AUT 280A	Co-op Work Experience Automotive: A	4
Summer		
	Credits	18
BA 101Z	Introduction to Business	4
AUT 253	Automotive Air Conditioning	- 3
AUT 206	Engine Performance II	2
AUT 113	Basic Engine Performance II	1
AUT 112	Basic Engine Performance I	1